

### **Tender Conditions**

1- This is to inform you that Iran Alloy Steel Co. intends to purchase "Tundish Special Shape refractories" (below table) according to attached specification and following conditions:

Tender No.	ID.	Req. No.	Description	QTY (Nr)	Technical Specification Document
1404/777/01	1	1403011434	Ladle Shroud for CCM1&2	1,700	As Attached
	2	1403011435	MonoBlock Stopper for CCM1&2	5,000	As Attached
	3	1403011436	Sub Entry Shroud for CCM1&2	5,500	As Attached
	4	1403011437	Tundish Nozzle for CCM1&2	4,600	As Attached

#### 2- Submission conditions:

The Tender proposals shall be placed in the three envelopes A, B and C.

**2-1- Contents of the Envelope A**: Should include tender guarantee in the form of corporate guarantee with amount of 64,000 EUR.

Note: Proposals without corporate guarantee will not be considered.

- **2-2- Contents of the Envelope B**: One envelope identified by letter "B" shall contain the Following document
  - 1. Tender conditions (Sealed with authorized seal and signature)
  - 2. Legal and Identity Documents
    - 2.1. Certificate of Incorporation
    - 2.2. Articles of Association
    - 2.3. Tax Identification Number (TIN) / VAT Certificate
    - 2.4. Business License
  - 3. Technical and Professional Qualifications
    - 3.1. Organizational Structure
    - 3.2. List of shareholders and board members
    - 3.3. Quality Management Certificate
    - 3.4. Analysis or certification of product quality



- 4. Project Portfolio
  - 4.1. Client References
  - 4.2. Certificate of Good Work
- 5. Financial Documentation
  - 5.1. Audited Financial Statements: For the last 3–5 years, demonstrating financial stability
- 6. Additional Compliance Documents
  - 6.1. Environmental Impact Statement (EIS): For projects requiring adherence to sustainability standards
  - 6.2. Labor Law Compliance Certificate: Proof of adherence to ILO conventions or local labor regulations
- 7. Translation and Legalization
  - 7.1. Certified Translations: Documents translated by sworn translators if not in the tender's official language.
  - 7.2. Apostille or Legalization: Authentication of documents via the Hague Apostille Convention or embassy attestation
- **2-3- Contents of the Envelope C:** Should include itemize price according incoterms 2010.
- **3-** All pages of the tender documents shall bear the authorized signatures and the stamp of the Bidder's company or firm which means all pages have read and approved by bidder.
- **4-** All envelopes shall be signed and stamped placed in another envelope and should be mentioned on it: Subject of tender, tender No., request No., company's name and date of sending the offer; and send to the address of IASCO.

Addresses: Km 24 of Steel Road, Yazd – Kerman Belt Road, Yazd, Iran.

Postal Code: 8945151694, TEL NO.: +98(35)31222804, +989107840360 (Mr. Savabinasab)

E-MAIL: M.savabinasab@iasco.ir

- 5- The envelopes containing the proposal must be submitted to the above address to the bidder at the latest by 2.pm (Tehran) 2025/05/10 (1404/02/20)
- **6- Validity date of offer:** 2025/06/10
- 7- Term of Delivery: CFR Bandar Abbas and By Container
- **8- Delivery conditions:**



**8-1- No. of Parts**: 4 Parts

8-2- Delivery approximate date (Bandar Abbas): 2025 July, August, October &

November

8-3- Terms of payment: 100% CAD

Prepayment is not acceptable.

Note: By considering the origin country, the priority shall be with those companies have the possibility of opening LC and be able of using the exchangeable currency.

#### 9- Price quotation format:

The price quotation should be submitted through the format enclosed to the tender document (Annex 2) and wholly completed according to incoterms 2010.

#### **10- General conditions:**

- 10-1- The price should be in one of following currencies: AED, INR, RMB, EUR (USD is not acceptable)
- 10-2- The FOB price, freight charge and CFR prices should be mentioned separately in the supplier's quotation.
- 10-3- Bank charges and any other charges outside Iran shall be for the supplier's account.
- 10-4- Iran Alloy Steel Company shall be authorized to purchase the goods wholly or separately through one or more company. IASCO shall have right to reject or accept one or all offers.
- 10-5- The offers shall be unconditional, without any ambiguity and deletion. The following offers will not be considered:
- A conditional and ambiguity offer,
- An offer by discrepancy with the tender conditions

### 11- Packing and Marking:

- Packing must ensure full safety of equipment from damage during loading and its transportation by sea or land. Packing in wooden boxes or containers should be suitable for sea worthy.
- Big Bags should be delivered in dual layer quality and without any damage.



- Each package delivered under the Contract shall be marked and such marking shall be legible and in English. Such marking shall indicate the quantity of the goods, the name of Buyer, the gross and net weight of the packages, the name of Seller, and the Request number and date of the production.
- Besides if required the packing shall comprise special markings including "TOP", "BOTTOM", "DO NOT OVERTURN", "KEEP DRY", "HANDLE WITH CARE", "FRAGILE" etc.
- Seller should check all the containers before loading for damages and must be sure about safe condition. Any damages should be mentioned in the shipping documents to avoid shipping line claims.

### 12-Inspection:

- The material and packing should be inspected and certified by an International Inspection Company acceptable to buyer, and COI should be issued prior to shipment.

Attention: The Standard No. must be mentioned in Performa Invoice.

COI Certificate must be sent with shipment documents to us.

The costs of any tests to be carried out on the goods by the inspection company shall be borne by the Buyer. The seller shall provide the inspection company with necessary facilities for carrying out the tests.

The costs of re-inspection due to seller's faults are on the seller's account.

#### 13- Penalty:

#### 13-1- Quality nonconformity:

In the event the delivered goods are not in conformity with the specifications mentioned in this contract and its enclosures, the Buyer has the right to ask the Seller to replace the goods according to the required specifications by taking into account the time declared by the Buyer. In this case, the seller shall be responsible for all the costs related to returning the goods to the Seller's country, insurance, shipment charges and also costs related to re-exporting the goods from the buyer's country to destination. The first delivered goods will be returned after replacing by the new one. In addition to the right for changing the goods, the Buyer shall be entitled to ask the Seller to



repair or replace the defected parts. In case that the seller doesn't fulfill his obligations, the buyer shall be entitled to oblige him (the Seller) to perform the obligations (specific performance).

In the case that buyer uses the material because of low stock or urgency, the buyer has the right to ask the seller to pay the 2 times of loss amount calculated by buyer as a penalty for loss amount less than 5%. For more than 5% loss amount, for each 1% seller should pay 3% as penalty (for example for 7% loss purity, seller should pay 5x2+2x3=16% of the total used amount).

#### **13-2- Delays:**

- In the event the Seller fails to deliver the goods subject of the tender within the period stated in Item 8 of the Tender Conditions, the Buyer reserves the right to ask an amount equal to 2% of total price of non-performed undertakes or draw from the Seller's guarantees or claims without need to any judicial authority for each month of delay.
- In above situation, price modification cannot be applied on delayed amount of goods, in the case of price increase. But buyer has the right to apply price decreasing on delayed amount in addition to the delays penalty mentioned above.

#### **14- Shipping Documents:**

The seller shall submit the following shipping documents:

- 1- Signed Commercial Invoice (2 originals and 3 copies) (need to be signed and stamped by chamber of commerce),
- 2- Unconditional transport document (bill of lading/way bill) in 3 originals and 3 copies,
- 3- Certificate of origin (1 original and 3 copies) (need to be signed and stamped by chamber of commerce),
- 4- Packing list indicating the net and gross weight, cubage, dimension and detail of each packing content (2 originals and 2 copies) (need to be signed and stamped by chamber of commerce),
- 5- Inspection certificate issued by an international inspection company (1 original and 3 copies),



6- Certificate of manufacturer showing the conformity of goods with those stipulated in the contract.

Note: For those parts of goods shipped by the container, the packing list for each container shall be submitted separately.

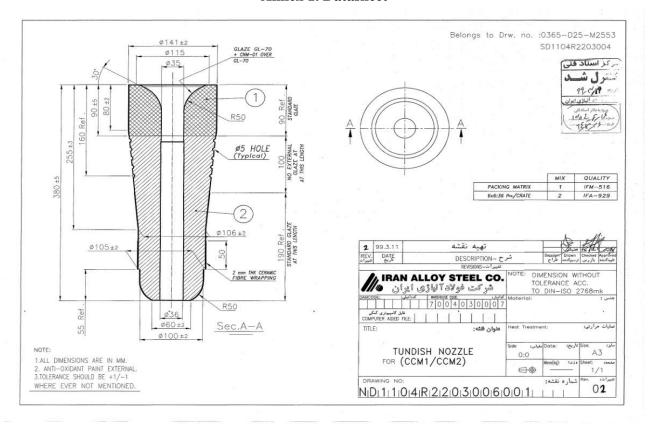
- Partial shipment is allowed.

Note: Transshipment without prior permission of the buyer is not allowed.

- The container detention should be according to official rates of Iran.



#### Annex 1. Datasheet

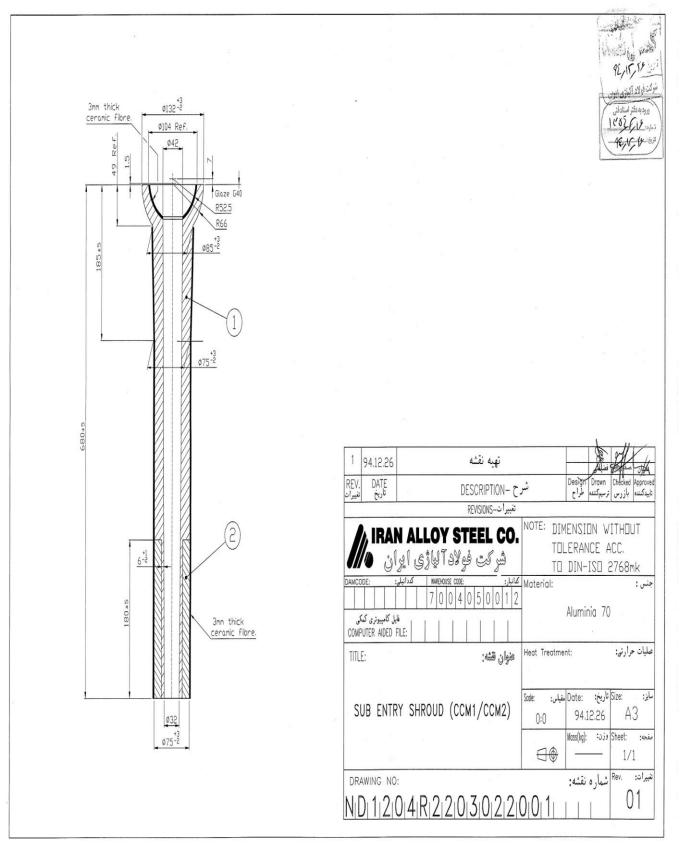




Date:99/03/20 **Material Specification for** Tundish Nozzle-CCM1&2 Rev: 00 IRAN ALLOY STEEL CO. ID code: 7004030007 Storage site: PU17 Area: 12R **General properties** Bonding System: Carbon Bonded Basic Components: Graphite, Alumina-Zirconia-Magnesia Classification: Tundish Refractory Chemical composition (wt. %): Fig. Zone 1 Zone 2 Al2O3 72-78 67-72 SiO2 Max3 12-20 C 15-25 27-35 MgO 20-30 Map no.: ND1104R2203006001 Sieve analysis /Dimension: Zone 1 Zone 2 **Physical properties: Bulk Density** 2.4-2.6 2.35-2.5 g/cm3 Appearance Porosity 14-20 14-20 % **Mechanical/Thermal properties:** Permanent Linear Change % Cold Crushing Strenght kg/cm<sup>2</sup> Refractoriness Under Load °C Hot Modulus of Rupture 8-10 9-12 kg/cm<sup>2</sup> Thermal Conductivity W/m .° k Thermal Expansion % Thermal Shock Resistance cycle Max Service Point ° C Remark: -Packing: In pallet in container NA Life time: It is necessary for this part to perform properly in continuous casting for at least 15 hours. Quality Check: Certificate from supplier and laboratory test Edited: Checked: Approved: 1-Mehdi Eslampour 1-Vahid Safarzadeh 1- Mohammad Ali Jafarzadeh

کد فرم : F1242000







Date: 97/07/01

Rev.:00

# **Material Specification for**

Subentry shroud



ID code: 7004050012 Storage site: PU17 Area: 12R **General properties Bonding System: Carbon Bonded** Basic Components: Alumina-Zirconia Classification: Tundish Refractory Chemical composition (wt. %): Fig. Zone A Zone B A12O3 75-85 Max2 SiO2 Max10 Max1 C 20-25 15-20 ZrO2 3-6 90-95 Map no.: SD1204R2203022001 Sieve analysis /Dimension:

Physical properties:		Zone A	Zone B	
Bulk Density	g/cm <sup>3</sup>	2.5-2.7	3-4	
Appearance Porosity	%	10-15	15-18	
Mechanical/Thermal properties:				
Permanent Linear Change	%	-	-	
Cold Crushing Strenght	kg/cm <sup>2</sup>	-	-	
Refractoriness Under Load	°C	-	-	
Hot Modulus of Rupture	kg/cm <sup>2</sup>	7-11M	6-10M	
Thermal Conductivity	W/m .° k	-	-	
Thermal Expansion	%		-	
Thermal Shock Resistance	cycle		2	
Max Service Point	° C	-		

Remark: -

Packing: In pallet in container

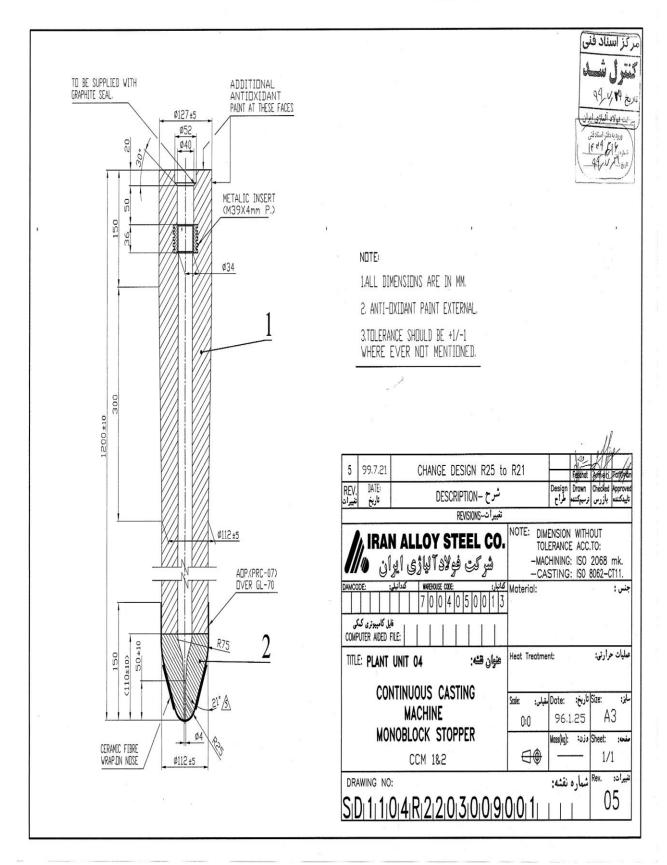
Shelf life: □ ... Year ☑NA

Life time: It is necessary for this part to perform properly in continuous casting for at least 15 hours

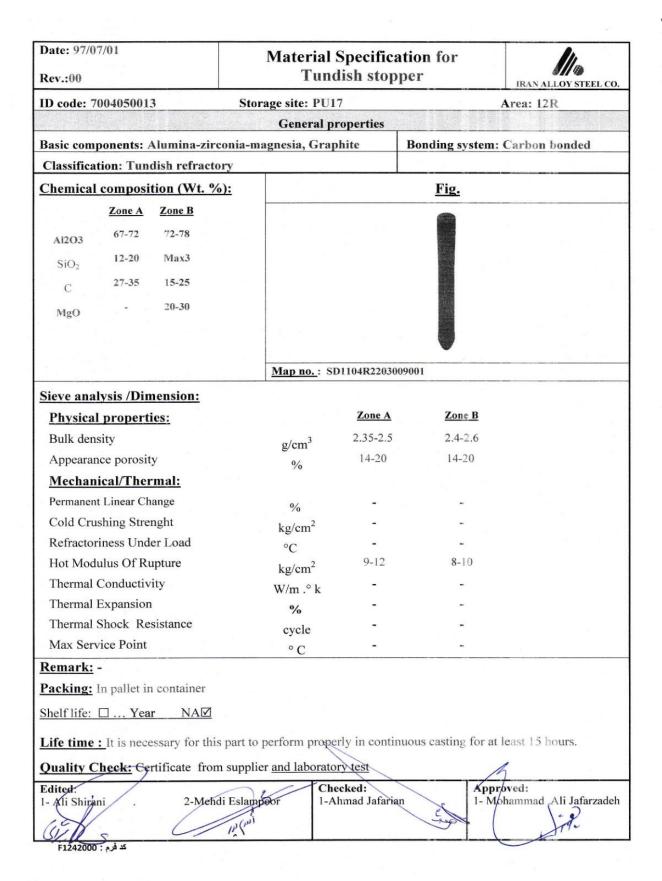
Quality Check: Certificate from supplier and laboratory test

Edited:
1- Ah Shirani
2-Mehdi Eslampoor
1-Ahmad Jafarian
1-Ahmad Jafarian
1-Mohammad Ali Jafarzadeh

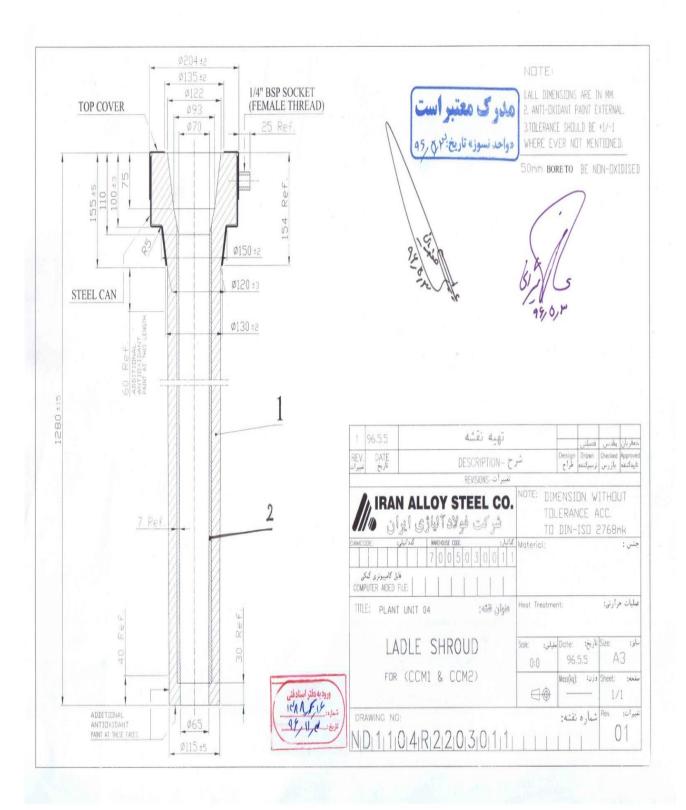
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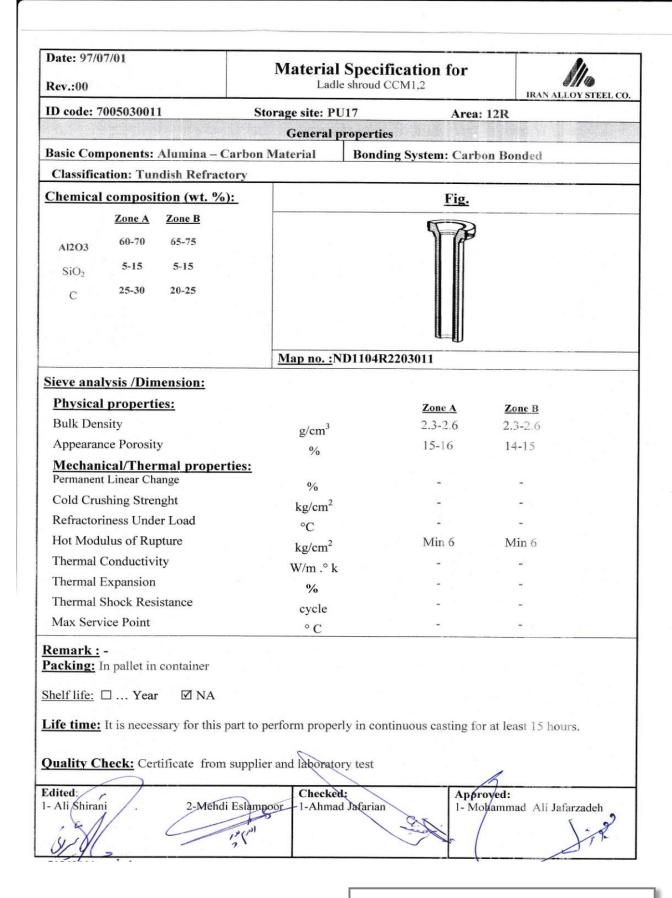














## **Annex 2. Quotation format**

## Proforma invoice

Seller:		Proforma Invoice number:								
			Proforma Invo	ma Invoice date :				Validity date of P/I:		
			Buyer's Commercial Card No:10840064590				1590	Seller's reference		
Consignee: Iran Alloy Steel Co. No.51,Mashahir Ave.,Ghaem Magham Farahani St.,Tehran ,Iran		Buyer :Iran Alloy Steel Co. No.51,Mashahir Ave.,Ghaem Magham Farahani St.,Tehran ,Iran								
Freight fo	rwarder	(name, address)	Country of beneficiary :							
Treight to	i waraci	(nume, uddress)	Country of orig	intry of origin : Place of destination :				:		
			Terms of delive	Terms of delivery : relevant location						
partial shi	ipment:									
allowed		not allowed 0								
Transport me means :	ode and	Port/airport of loading	Terms of paymen	nt :						
			Transaction curi	ency:						
Port/airport of discharge	of	Final delivery place								
Shipping : Transport		No. and kind of packages Shi goods	ipping descriptio	n of		ıs tariff	1	Total gross wt(kg)	Total cube (m3)	
Transport	tillit ID	goods			n	U <b>.</b>		wi(kg)		
No, and Kind standard:	l of									
Item*	Item desc	ription			Net wt (kg)*	Quant	ity*	Unit price *	Amount *	
Total net w	rt(kg)							Sub Total	amount:	
Note:								Discount		
Delivery time:								FREIGHT CHARGES		
Inspection:					OTHER CHARGES			HARGES		
								TOTAL AM	OUNT :	
				NAM	E OF SIG	NATORY	7			
It is hereby certified that this proforma invoice shows the actual goods described, that no other proforma invoice has been or will that all particulars are true and correct				NAME OF SIGNATORY  PLACE AND DATE OF ISSUE : Dusseldorf						



## **Annex 3. Marking label format**

Good description	
Request No.	
Shipping part No.	
Buyer Name	
Seller Name	
Production date	
Gross weight	
Net weight	